## **Your instructors:**



Mark W. Wilson Simon Business School University of Rochester



Nate Hafer UMass Chan Medical School



David Eilers
Whitman School of Management
Syracuse University

## What is the business case for your translational science?

Find out via the I-Corps@NCATS Regional Short Course. Based on the National Science Foundation's Innovation Corps (I-Corps TM) program, the premier federally funded innovation and commercialization training in the U.S. I-Corps@NCATS provides biomedical scientists, clinical scientists and engineers with a new approach to accelerate the translation of discoveries from the lab to clinical practice.

# Who should attend?

Teams of faculty, postdocs, and students with biomedical innovations or ideas.

#### Why should I attend?

The I-Corps@NCATS Regional Short Course hosted by the University of Rochester will help you connect with potential customers for your research projects, protocol, service, or prototype.

- Determine the commercial viability of your innovation.
- Develop a successful business case for securing funding.
- Expand your network of innovation partners, mentors, and potential collaborators.
- Develop a new way of thinking about how to value the impact of your research.
- Leverage funding to support customer discovery for selected teams.

# I-Corps@NCATS Regional Short Course

\*\*All sessions will be held virtually over Zoom\*\*

Week 1: Orientation, Expectations & Pre-work (Pick one session)

- ☐ Mon, 17 Oct (1-1:30pm)
- □ Wed, 19 Oct (10-10:30am)

Week 2: The Approach, Customers & Value

Mon 31 Oct (9am to 12pm)

**Workflows & Life Science companies** 

• Wed 02 Nov (9am to 12pm)

Week 3: Office Hours & Sharing (Pick one session)

- Mon 07 Nov (1-3pm)
- □ Wed 09 Nov (1-3pm)

Week 4: Regulatory, Healthcare MVPs & Progress Check

Wed 16 Nov (9am to 12pm)

Week 5: Office Hours & Sharing (Pick one session)

- Mon 28 Nov (1-3pm)
- Wed 30 Nov (1-3pm)

**Final Report-outs & Feedback** 

• Fri 02 Dec (9am to 12pm)

Please note that attendance is required at ALL sessions. Also, no sessions will be held during Thanksgiving week.

<u>To register</u>, sign up your team by <u>October 3</u> at <u>https://redcap.link/UR NCATS I-Corps 2022</u>. Applicants will be notified of acceptance by October 10<sup>th</sup>.

For more background information, visit: <a href="https://www.uab.edu/ccts/training-academy/trainings/innovation-and-entrepreneurship/i-corps">https://www.uab.edu/ccts/training-academy/trainings/innovation-and-entrepreneurship/i-corps</a> or contact Karen Grabowski, <a href="mailto:Karen Grabowski@URMC.Rochester.edu">Karen Grabowski@URMC.Rochester.edu</a>





